



Tallahassee Nonprofit Industry

# 2006 Salary Survey

## AVERAGE SALARIES

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Teacher	Administrative	Bookkeepers/Billing Clerks
Under \$100,000	\$ 21,084	\$ 13,067	\$ 36,000	-	\$ 13,713	-
\$100,000 - \$250,000	\$ 41,454	\$ 23,000	\$ 26,267	\$ 36,000	\$ 16,146	\$ 28,670
\$250,000 - \$500,000	\$ 54,994	\$ 35,647	\$ 25,326	-	\$ 23,711	-
\$500,000 - \$1,000,000	\$ 50,010	\$ 39,229	\$ 31,179	-	\$ 25,453	\$ 26,815
\$1,000,000 - \$5,000,000	\$ 69,208	\$ 44,184	\$ 27,366	\$ 22,019	\$ 27,700	\$ 31,232
Over \$5,000,000	\$ 91,338	\$ 61,804	\$ 33,247	\$ 21,950	\$ 25,308	\$ 32,505
<b>Total Average</b>	<b>\$ 54,681</b>	<b>\$ 36,155</b>	<b>\$ 29,897</b>	<b>\$ 26,656</b>	<b>\$ 22,005</b>	<b>\$ 29,805</b>
Maximum Salary	\$ 159,356	\$ 84,872	\$ 66,404	\$ 40,706	\$ 64,569	\$ 50,000
Minimum Salary	\$ 4,800	\$ 5,333	\$ 3,000	\$ 9,911	\$ 2,000	\$ 15,600

## AVERAGE FULL TIME EQUIVALENT

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Teacher	Administrative	Bookkeepers/Billing Clerks
Under \$100,000	0.75	0.63	0.50	-	0.47	-
\$100,000 - \$250,000	0.87	0.50	0.71	0.50	0.61	0.35
\$250,000 - \$500,000	1.00	1.00	0.88	-	0.70	-
\$500,000 - \$1,000,000	0.94	0.92	1.38	-	1.75	0.65
\$1,000,000 - \$5,000,000	0.95	1.34	3.29	9.78	1.44	1.07
Over \$5,000,000	1.00	1.05	6.48	9.20	4.44	1.75
<b>Total Average</b>	<b>0.92</b>	<b>0.91</b>	<b>2.21</b>	<b>6.49</b>	<b>1.57</b>	<b>0.95</b>

Revenue	Salaries as a Percentage of Total Expenses	Benefits as a Percentage of Total Expenses	Compensation & Benefits as a Percentage of Total Expenses
Under \$100,000	38.53%	0.80%	39.33%
\$100,000 - \$250,000	55.77%	2.70%	58.47%
\$250,000 - \$500,000	47.04%	9.92%	56.96%
\$500,000 - \$1,000,000	43.15%	14.09%	57.25%
\$1,000,000 - \$5,000,000	43.16%	15.29%	58.45%
Over \$5,000,000	24.22%	5.08%	29.30%
<b>Total Average</b>	<b>41.98%</b>	<b>7.98%</b>	<b>49.96%</b>