

Tallahassee NonProfit Industry

Salary Survey 2005

Strategic NonProfit Alliance Partnership (SNAP)

Average Salaries

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Teacher	Administrative	Financial Support	Bookkeepers/Billing Clerks
Under \$100,000	\$33,664	\$16,972	\$12,921	\$19,200	\$14,476	None	\$3,600
\$100,000 - \$250,000	42,412	38,262	22,150	20,438	21,976	\$ 22,000	23,067
\$250,000 - \$500,000	56,003	37,525	31,419	21,444	24,361	31,930	16,200
\$500,000 - \$1,000,000	54,621	33,756	25,371	None	18,026	28,640	21,757
\$1,000,000 - \$5,000,000	70,581	41,268	29,042	22,094	24,953	47,603	23,325
Over \$5,000,000	105,184	54,219	34,109	17,699	23,932	53,186	20,067
Total Average	59,500	39,057	26,582	20,121	22,420	42,131	20,256
Maximum Salary	192,000	86,566	49,655	28,000	41,067	77,040	31,727
Minimum Salary	2,917	2,917	2,917	7,679	8,121	12,000	3,600

Average Full Time Equivalent

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Teacher	Administrative	Financial Support	Bookkeepers/Billing Clerks
Under \$100,000	0.65	0.50	0.91	0.25	0.84	None	1.00
\$100,000 - \$250,000	0.91	0.97	1.53	2.05	0.98	0.55	0.06
\$250,000 - \$500,000	0.89	1.75	1.30	0.50	1.15	1.00	0.50
\$500,000 - \$1,000,000	1.00	2.47	2.54	None	1.77	0.85	0.68
\$1,000,000 - \$5,000,000	1.00	3.87	3.91	14.00	2.49	0.95	2.00
Over \$5,000,000	1.00	5.38	10.33	33.25	13.25	1.25	2.00
Total Average	0.93	3.07	3.51	13.51	3.16	0.95	1.25

Revenue	Salaries as a Percentage of Total Expenses	Benefits as a Percentage of Total Expenses	Compensation and Benefits as a Percentage of Total Expenses
Under \$100,000	49.12%	6.80%	55.92%
\$100,000 - \$250,000	63.00%	4.61%	67.61%
\$250,000 - \$500,000	48.25%	6.57%	54.82%
\$500,000 - \$1,000,000	51.84%	12.31%	64.15%
\$1,000,000 - \$5,000,000	44.86%	15.37%	60.23%
Over \$5,000,000	38.00%	3.59%	41.59%
Total Average	40.82%	6.78%	47.60%

Total Participants: 68
Data Source: CHSP Applications