

Tallahassee NonProfit Industry

SALARY SURVEY

2004

Strategic NonProfit Alliance Partnership (SNAP)

Average Salaries

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Teacher	Administrative	Financial Support	Bookkeepers/Billing Clerks
Under \$100,000	\$41,669	\$22,400	\$19,230	\$45,257	\$25,380	none	none
\$100,000 - \$250,000	39,274	24,290	26,266	15,600	22,926	12,000	31,500
\$250,000 - \$500,000	52,075	36,400	26,890	31,543	27,392	none	21,500
\$500,000 - \$1,000,000	57,416	33,775	30,004	none	21,137	37,567	none
\$1,000,000 - \$5,000,000	67,319	39,662	24,743	22,996	23,870	45,101	27,506
Over \$5,000,000	106,209	52,950	29,229	18,425	25,431	55,276	24,943
Total Average	55,944	35,836	25,727	28,662	23,745	43,177	26,312
Maximum Salary	144,200	73,701	60,000	72,000	39,286	73,500	36,000
Minimum Salary	2,917	3,700	2,917	12,000	10,920	12,000	17,000

Average Full Time Equivalent

Revenue	Executive Director/CEO	Program Director	Specialist/Coordinator	Teacher	Administrative	Financial Support	Bookkeepers/Billing Clerks	Store/Residence Managers
Under \$100,000	0.73	0.38	1.03	0.54	0.13	none	none	n/a
\$100,000 - \$250,000	0.87	1.08	1.83	0.38	0.76	1.00	0.08	1.00
\$250,000 - \$500,000	1.00	1.33	3.75	7.00	1.04	none	0.63	n/a
\$500,000 - \$1,000,000	1.10	3.22	7.23	none	1.44	0.87	none	1.13
\$1,000,000 - \$5,000,000	1.06	4.88	18.79	16.63	2.38	1.00	1.96	1.40
Over \$5,000,000	1.00	5.13	136.26	47.25	7.56	1.33	2.25	2.00
Total Average	0.96	3.34	16.19	13.15	2.10	1.03	1.56	1.43

Revenue

Salaries as a Percentage of Total Expenses

Benefits as a Percentage of Total Expenses

Compensation and Benefits as a Percentage of Total Expenses

Under \$100,000	54.45%	1.25%	55.70%
\$100,000 - \$250,000	56.17%	5.17%	61.34%
\$250,000 - \$500,000	58.02%	6.72%	64.74%
\$500,000 - \$1,000,000	51.18%	10.21%	61.39%
\$1,000,000 - \$5,000,000	42.71%	12.73%	55.45%
Over \$5,000,000	39.30%	7.34%	46.64%
Total Average	42.38%	9.37%	51.74%

Total Participants 63

Data Source: CHSP Applications